

# PARADIP PORT AUTHORITY

PARADIP - 754 142, ODISHA (INDIA)

ADMINISTRATIVE DEPARTMENT



No.AD/RSC-22/196/2015(Pt.-V)/718

Dated, the 28-March-2023

# **ADVERTISEMENT**

Paradip Port Authority, an Autonomous Body under the Ministry of Ports, Shipping & Waterways, invites applications for filling up the following engagements on contract basis:

Sl. No	Post	No. of Post	Consolidated Remuneration
1	Sr. Manager (Business Development & Trade Promotion) (on contract)	01 no.	Rs.1,20,000/- per month

- 2. The above contractual engagement will for (01) one year and extendable further based on performance and requirement of Paradip Port Authority.
- 3. Age: Less than 52 years. Age limits can be relaxed for deserving candidates at the discretion of PPA.
- 4. Further details on professional qualification, experience, duties and responsibilities, Performa of applications, etc. the candidates may visit Port website <a href="https://paradipport.gov.in/Career.aspx">https://paradipport.gov.in/Career.aspx</a>
- 5. Interested candidates may submit the application in the prescribed format along with self attested certificates addressed to The Secretary, Paradip Port Authority, Administrative Building, Paradip-754142, Jagatsinghpur, Odisha.
- 6. Applications received after due date, incomplete application etc., will not be considered.
- 7. Last date for receipt of application is 27.04.2023.

Secretary,

Paradip Port Authority

# THE DETAILS OF PROFESSIONAL, ROLE & RESPONSIBILITIES, QUALIFICATION, EXPERIENCE, AGE LIMITS, REMUNERATION AND TERMS & CONDITIONS FOR ENGAGMENT OF PROFESSIONALS ON CONTRACTUAL BASIS

# SENIOR MANAGER (BUSINESS DEVELOPMENT & TRADE PROMOTION)

# (A) Role & Responsibilities:

- \* He will focus on any Strategic tie ups / long-term relationship with customers, port authorities or similar such entities to foster growth and efficient port operations.
- He will plan, organize and implement direct sales activities and shippers to maximize business development opportunities and attract new cargo and passengers to the port.
- Identity, priorities and participate in key industry trade events, conferences and seminars to support the attraction of business and investment to the port.

## (B) Essential Qualification:

Any recognized degree with Post Graduate degree/MBA/equivalent qualification from a recognized National/International University.

#### **Experience:**-

• 07 years post qualification work experience in the area of Business Development and Trade Promotion in a service sector / public sector / private sector entity in executive cadre.

#### (C) Desirable Qualification:

Professional qualifications from Institute of Chartered Ship brokers or Institute of Chartered logistics and transport (member, fellow or associate of the Institute obtained after passing prescribed examinations. Not honorary membership).

#### Desirable Experience :-

Experience in Port / Shipping/Logistics Sector.

#### (D) OTHER TERMS & CONDITIONS

## (i) Age limits:

SI No	POST	AGE LIMIT (*)		
1	Senior Manager (Business Development & Trade Promotion)	Below 52 years		

<sup>(\*)</sup> The relaxation in age limit may be considered in case of deserving candidates at the discretion of PPA.

#### (ii) Monthly consolidated remuneration

Sl. No	Post	Consolidated Remuneration (*	
1	Senior Manager (Business Development & Trade Promotion)	Rs.1,20,000/- Per Month	

- (\*) The consolidated remuneration may vary according to the IDA variation applicable from time to time during the period of engagement.
- (iii) The professional functionary will be engaged purely on contractual basis for a period of 01 years and extendable further based on the performance and requirement of Paradip Port Authority. In case eligible internal Port officers desire to offer themselves for such positions, on their selection, their engagement shall also be on contractual basis and they will have to resign from Port service.
- (iv) No retired officers or deputationists will be engaged for these assignments.



- (v) The cutoff date for determining the age is 31.03.2023.
- (vi) If the Port desires to follow interview mode for selection of the professionals, it must ensure that at least 90% weight age is given to qualifications and experience of the candidates and not more than 10% weight age is given to performance in the interview. Further, while short listing candidates for the interview, the ratio of 1:3 may be followed with regard to vacancies and candidates called for interview. However, PPA reserves the right to alter the ratio as would be felt necessary at the time of short listing.
- (vii) Medical Facilities: The professional functionary will be entitled for medical consultation in Paradip Port Authority Hospital for self only.
- (viii) Accommodation: Unfurnished Type-B/C quarters on payment of usual rent along with Electricity/Water charges as applicable to Class-I Officers of PPA subject to availability.
- (ix) The professional functionary will be eligible to get admissible TA/DA as applicable to Class-I Officers of PPA when deputed outside the Head Quarter on Official Duty.
- (x) The candidates shall be held responsible for correctness of all information given by him/her and in case of any information/documents found to be incorrect at a later stage; action shall be taken against the candidates including dismissal from service as per rule.
- (xi) Appointing Authority reserves the right to cancel selection process fully or partly without assigning any reason thereof.
- (xii) The engagement is purely temporary and may be terminated without assigning any reasons by giving a notice of fifteen days.
- (xiii) The contract shall not confer any right/claim for absorption in Paradip Port Authority.
- (xiv) Desirous candidates may submit the applications in the prescribed format (attached herewith), addressed to The Secretary, Paradip Port Authority, Administrative Department, Paradip Port Authority, Dist- Jagatsinghpur, Pin-754142, Odisha, along with self-attested photo copies of certificates of age, required educational / professional qualifications & experience, etc.

Secretary, 41222
Paradip Port Authority

# PARADIP PORT AUTHORITY ADMINISTRATIVE DEPARTMENT

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# APPLICATION FOR THE POST OF: SENIOR MANAGER (BUSINESS DEVELOPMENT & TRADE PROMOTION) ON CONTRACTUAL BASIS

2.	letters)						Affix Passport
3.	Date of Birth (dd/mm/yy	ууу)	:				size Photograph
4.	Age as on 31.03.2023.		:				
5.	Permanent Address (with		:				
6.	Address for corresponde code)	nce (with pin					
7.	E-mail address, phore (office, residence & m with fax no. if any	obile) along	: Mob:				
8.	Nationality		×				
9.	Religion		:				
10.	Whether belongs to /Community, If yes, plea	Minority se specify.					
11.	Whether belongs t	o ST/SC/	:				
12.	Gender		:				
13.	Marital Status		:				
14. I duly	Details of Educational Qua signed, if the space below	lifications fror	m Matriculation):	on onwards	(Enclose a se	eparate shee	t,
Sl. N		(1)	(2)	(3)	(4)	(5)	
a) Ex	xamination passed				(1)	(3)	
	ear of passing						
c) Na	ame of College/ Institute						
d) Ui	niversity/ Board						
	ain subjects						
	Total aggregate entage of marks ned/ division/ etc.						

15. Details of experience (in chronological order). (Enclose a separate sheet, duly signed, if the space below is insufficient.)

Sl. No.		(1)	(2)	(3)	(4)	(5)
a) Name of organization			(-)	(5)	(7)	(3)
b) Post held with dates						
	From					
	To					
c) Brief description of duties						
d) Details of experience						
e) Scale of pay				=		
f) Total Salary						

16.	Details of computer knowledge Language(s)	:			
	known and application Software used				

17. Additional information, if any, which the candidate would like to mention in support of your suitability for the post (This among other things may provide information with regard to (i) additional academic qualifications, (ii) professional training, (iii) work experience over and above advertisement) [enclose a separate sheet, duly authenticated by your signatures, if the space is insufficient]

18.	Language(s)	known	(Read,	write,	speak	and	
	understand)				//-		

## **DECLARATION**

I hereby solemnly declare and undertake that all information furnished by me is true, correct and complete to the best of my knowledge and belief. I also undertake that, if at any stage of selection, the information furnished is forward to be false or misleading; my candidature / appointment / services will stand cancelled / terminated, without assigning any reasons there for.

Date:	Signature:		
Place:	Name :		

Note: Attested copies of documents in support of educational qualification and experience must be enclosed. Application will not be considered without self attested copies of all supporting documents.